NORTHEAST MAPLE BUSINESS BENCHMARK

Information for producers in Maine, New Hampshire, New York and Vermont

go.uvm.edu/maplebench

— Know your costs, plan for profits —

Syrup and sap producers with 15,000-30,000 taps are eligible for full cost analysis benchmarking.* Participants will complete a management questionnaire and meet with program advisors to compile an annual cost-of-production analysis for the business. All participants receive a private financial summary report for their business.

Identifying and sensitive information of participants is kept private and confidential.

This project is a collaboration between University of Vermont Extension, University of New Hampshire Extension, Cornell Cooperative Extension and University of Maine Extension.

Sign up for more information

<table>
<thead>
<tr>
<th>Name:</th>
<th>Number of Taps: ________</th>
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<tbody>
<tr>
<td>E-Mail:</td>
<td>Acres of Sugarbush: ________</td>
</tr>
<tr>
<td>Phone:</td>
<td>Years in Business: ________</td>
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<td>Mailing Address:</td>
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Select one or both program options:  □ Benchmark/Cost Analysis  □ Business Planning

Please describe your goals for joining the program:

Return Form to:
Mark Cannella
Mark.Cannella@uvm.edu
Phone: 802-476-2003

Postal Mail:
UVM Extension
Attn: Maple Benchmark Project
327 US Route 302, Berlin, VT 05641

For more information about this program visit go.uvm.edu/maplebench.

*Producers below 15,000 taps can contact our team to be referred to similar maple business programs.

UVM Extension helps individuals and communities put research-based knowledge to work.

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