



## Water Quality Business Analysis Application

UVM Extension farm business educators are available to work with dairy and livestock farm owners to assess and plan for business changes to meet water quality goals. Farm owners can work one-on-one with a business educator to evaluate the feasibility and impact of changes facing the farm and business. Topics for business support include:

- Cash flow and budget analysis
- Current business situation analysis
- Assessing the adoption of new practices and new investments
- Short and long term strategic planning
- Farm transfer or exit planning
- Referrals to other in-depth business planning programs when necessary

Farm/Business name \_\_\_\_\_

Owner/participant name (s) \_\_\_\_\_

Email \_\_\_\_\_

Phone \_\_\_\_\_

Postal address \_\_\_\_\_

\_\_\_\_\_

Farm physical location (s) if different than postal address

\_\_\_\_\_

\_\_\_\_\_

*~over please~*

Please provide numbers for the following:

Acres owned \_\_\_\_\_

Acres rented \_\_\_\_\_

Mature dairy cows \_\_\_\_\_

Young dairy cows \_\_\_\_\_

Beef cattle \_\_\_\_\_

Other livestock \_\_\_\_\_

Other \_\_\_\_\_

I (We) lease the farm from someone else:      Yes       No

How did you hear about the program?

- A friend/other farmer?
- The internet or website? Which one? \_\_\_\_\_
- An event, program or conference?
- A publication, newspaper, newsletter, etc? Which one? \_\_\_\_\_
- A service provider or consultant? Which one? \_\_\_\_\_
- Other: \_\_\_\_\_

Please describe the current farm situation and any water quality concerns. What are your goals for participating in the program:

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**Please mail to:** Christi Sherlock, UVM Extension, 327 US Route 327, Suite 1, Barre VT 05641.

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