

Northeast Maple Business Benchmark

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Information for Producers:

New Hampshire, New York, Maine and Vermont



Photo Credit: Mark Isselhardt

- Know your costs, plan for profits -

Syrup and sap producers with 15,000 – 30,000 taps are eligible for full cost analysis benchmarking.

Participants will complete a management questionnaire and meet with program advisers to prepare financial statements and an annual cost of production analysis for the business. All participants receive a detailed financial summary report for their business.

Participants identifying and sensitive information is private and confidential.

Producers below 15,000 taps or 30,000 taps that are interested can still contact our project team and we can refer you to similar maple business programs. This project is a collaboration between University of Vermont Extension, University of New Hampshire Extension, Cornell Cooperative Extension and University of Maine Extension.

Name:	# of Taps: _____
	Acres of Sugarbush: _____
E-Mail:	Phone: _____
Mailing Address: _____ Town: _____ Zip: _____	
Select one or both program options: <input type="checkbox"/> Benchmark/Cost Analysis <input type="checkbox"/> Business Planning	
Please describe your goals for joining the program:	

Return Form to:
Mark Cannella
Email: Mark.Cannella@uvm.edu
802-476-2003

Postal Mail:
UVM Extension
Attn: Maple Benchmark Project
327 US Route 302, Berlin, VT 05641

Submit your contact information to learn more about this program or get information at go.uvm.edu/maplebench