

Maple Business Benchmark and Business Planning Assistance



UVM Extension seeks to develop a partnership with maple producers on these new projects. Our goal is to create a robust maple business education and research program that keeps pace with industry changes and commercial maple enterprises.

MAPLE BUSINESS BENCHMARK

Producers (including sap-only producers) with 3,000 taps or more are eligible for full cost analysis benchmarking. There is a significant need to find producers with 15,000 taps and higher to improve the available information for larger tap enterprises. Participants will complete a management questionnaire and meet with program staff to compile a 1 year cost of production analysis for the business. All participants receive a detailed financial summary report for their business. All identifying information is confidential.

MAPLE BUSINESS PLANNING ASSISTANCE

UVM Extension can provide individual planning assistance to eligible Vermont maple producers and business start-ups. Support can include business planning, financial planning, marketing and locating the right resources to advance your business goals. Contact Mark Cannella for more information.

Sign up for more information

Name:	# of Taps: _____
E-Mail:	Acres of Sugarbush: _____
Phone:	Years in Business: _____
Mailing Address: _____ Town: _____ Zip: _____	
What business planning assistance are you seeking?	

Return Form to:
Mark Cannella
 Email: Mark.Cannella@uvm.edu
 802-476-2003

Postal Mail:
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